

ERICSSON TAKING THE LEAD IN LTE

January-October 2008



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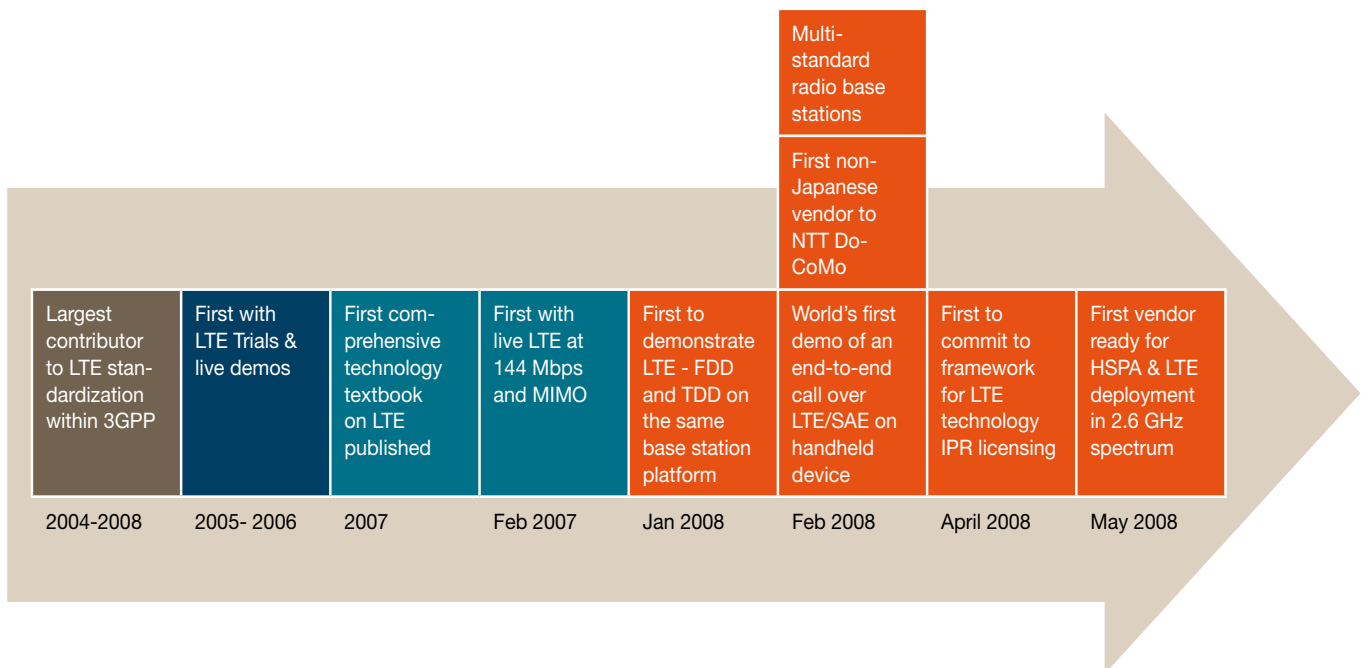
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Ericsson is the LTE innovator



Ericsson first to demonstrate LTE in both FDD and TDD modes on the same base station platform

Ericsson's LTE TDD mode demonstration encompassed a variety of applications and showcased speeds over 90 Mbps in the downlink with 2x2 MIMO (Multiple Input Multiple Output). Ericsson has previously demonstrated LTE in FDD mode several times with speeds of up to 160 Mbps.

Mobile broadband is rapidly growing, and LTE offers a superior user experience. It will enhance more demanding applications like mobile video, blogging, advanced games, rich multimedia telephony and professional services. It also interoperates with existing cellular systems.

LTE is the next evolution in mobile network standards defined by 3GPP (Third Generation Partnership Project) and supports operations in both the paired spectrum and unpaired spectrum. It enables efficient spectrum utilization for both legacy and future wireless frequency bands. Channel bandwidths of 1.4-20 MHz are supported. The wide

industry support for LTE ensures economies of scale, providing cost-efficient solutions.

Ulf Ewaldsson, Vice President and Head of Product Area Radio at Ericsson, says: "We have now demonstrated that LTE can be used in both paired (FDD) and unpaired spectrum (TDD) on the same base station platform. This means that operators with only unpaired spectrum also can plan for LTE and benefit from the optimal global LTE solutions." With its latest achievement in LTE TDD/FDD, Ericsson is continuing to drive important global research in this area. At the same time TDD continues to play an international role, featuring in markets such as China, where Ericsson has initiated a cooperation with the Chinese company Datang Group.

Today more than 90 percent of all mobile spectrum is paired and less than 10 percent is unpaired. Operators are now able to get access to a healthy ecosystem regardless of the duplex mode.

On January 17, 2008, 3GPP confirmed that the LTE Terrestrial Radio Access Network technology specifications have been approved and are now under change control, leading to their inclusion in the forthcoming 3GPP Release 8.



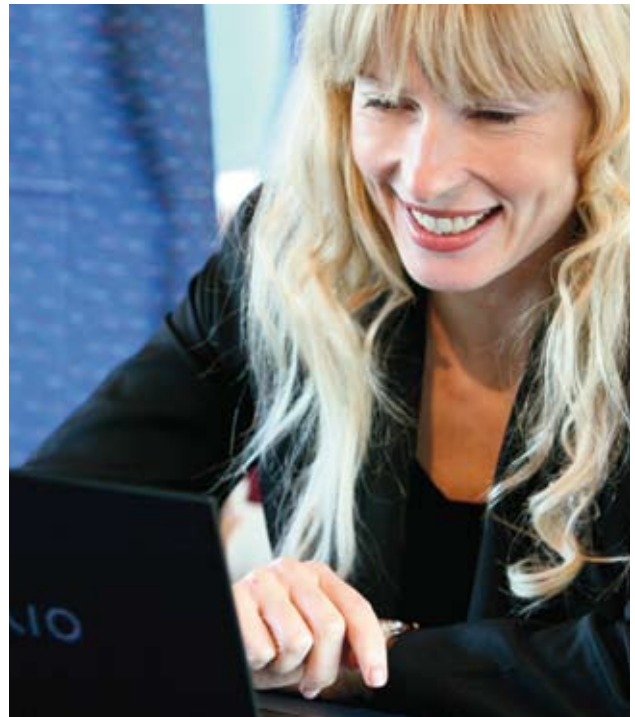
Mobile broadband is rapidly growing, and LTE offers a superior user experience

Ericsson selected as Super 3G/LTE vendor

LTE is the next evolution in mobile network standards, as defined by 3GPP (the Third-Generation Partnership Project). LTE offers a superior user experience, enhancing such applications as mobile video, blogging, advanced gaming, rich multimedia telephony and advanced services. It also inter-operates with existing cellular systems.

Ericsson and NTT DoCoMo have long cooperated in the areas of research and development, and standardization. Since 1992, Ericsson has delivered PDC base stations to NTT DoCoMo and, more recently, W-CDMA base stations for the operator's FOMA™ network.

Ericsson has previously demonstrated LTE in Frequency Division Duplex (FDD) mode, with speeds of up to 160 Mbps, and for the first time recently demonstrated LTE in both FDD and Time Division Duplex (TDD) mode on the same base station platform.



LTE is the next step in the evolution of mobile communication

Ericsson's CEO says uptake of mobile broadband benefits society, enterprises and individuals

"During 2007 there was a strong uptake of 3G and HSPA. Presently 174 HSPA networks are in commercial operation in 76 countries, the majority operating at 3.6 Mbps or higher speeds. HSPA is the natural evolution for GSM/WCDMA, the technology that is used in over 86 percent of the world's wireless networks today. There are presently 180 million WCDMA subscriptions, including HSPA, a figure that is growing by 6.5 million per month." Svanberg stressed that the uptake of 3G and HSPA continues to be strong in regions that have networks operating commercially.

"In 2008, Ericsson expects to see 3G/HSPA networks rolled out in Latin America, Middle East, Africa and Russia, with India coming on board by end of the year. Additionally, we see that in the 3G networks that we monitor in Europe data traffic now exceeds voice and accelerates quickly, from between 50 to 1500% depending on the operator's strategy."

With the HSPA ecosystem growing fast, over 400 mobile terminals, embedded modules and personal consumer devices provided by 80 suppliers are available today. Some 250 companies are delivering HSPA, including operators, suppliers and service providers.

Svanberg stressed that the unrivalled breadth and depth of the ecosystem offers unmatched economies of scale, which benefits all players.

"Soon, when everything communicates, we will see the true power of mobile broadband, which adds

"Soon, when everything communicates, we will see the true power of mobile broadband"

to productivity and enhances the quality of life for society, enterprises and individuals."

Key to quality of life issue is sustainability, which Svanberg said is becoming business critical with energy optimization driving competitiveness and dominating global political agendas. Ericsson is taking a lead in this area, with innovative radio base station designs such as the Tower Tube and alternative energy solutions.

In the press conference, Mikael Bäck, Vice President Portfolio Management, Business Unit Networks also said: "With Ericsson's mobile broadband solutions we enable global coverage to consumers and efficiency to operators. With our new multi-standard radio base station RBS 6000, we bring a complete site, supporting GSM, HSPA and LTE, into one single cabinet."

Svanberg continued to point out that we are now moving from broadcast to personalized television.

"We are now stepping into the individual television experience and we aim for a top position. Today, we are moving from the classic way to watch television, to more interactive and then to the individual TV experience. Ericsson is the only company with a complete end-to-end offering when it comes to mobile TV and IPTV, and we understand the consumer."

"Television is a major opportunity for operators to provide consumers a true multimedia experience and Ericsson has a complete offering, strengthened by our acquisitions of Redback, Marconi, Entrisphere and TANDBERG Television, and our services offering. The key differentiations between today's television experience and tomorrow's are IMS – which is a vital part of the seamless television experience."

Ericsson launches groundbreaking multi-standard radio base stations

Ulf Ewaldsson, Vice President and Head of Product Area Radio at Ericsson, says: "Our customers face increasingly complex challenges in terms of operational costs, multiple radio technologies and sustainability concerns. The RBS 6000 series is a truly multi-standard system that gives operators what they need for the smooth evolution of their radio access. This means we take the risk out of the investment. Customers know that when they choose Ericsson we deliver technology for tomorrow, today."

The RBS 6000 series products are available in indoor, outdoor and main-remote packages. The compact design requires only 25 percent of the space used by previous generations while at the same time doubling capacity. The RBS 6000 series reduces power consumption by 20 to 65 percent, compared with existing Ericsson radio base stations, and offers a simple, energy-efficient site solution that helps operators reduce costs across all areas of ownership.



Commercial launch is set for 2008. By bringing base station, site and transmission functionality together, Ericsson has created a solution that suits all profiles and caters to immediate and long-term needs. The one-cabinet, temperature-controlled solution requires less maintenance and training, and is easier to transport, install and run, thus significantly reducing operating costs.

"This launch is the realization of a long-held vision to develop a true multi-standard solution and also highlights our commitment to offering customers a seamless, integrated and environmentally friendly solution," says Ewaldsson.

The RBS 6000 series facilitates low-cost migration, since it re-uses equipment already deployed and can be installed on existing sites. Its compact size also makes it easy to deploy new sites.

The RBS 6000 series is on display at the Mobile World Congress 2008 in Barcelona, which runs until February 14.

"This launch is the realization of a long-held vision to develop a true multi-standard solution"

Ericsson to make world-first demonstration of end-to-end LTE call on handheld devices at Mobile World Congress, Barcelona

The demonstration call will be made using handheld mobile devices developed by Ericsson Mobile Platforms. Ericsson's LTE network equipment supports multi-user data rates of up to 160 Mbps per cell.

LTE/SAE represents the next step in the evolution of the user experience, improving latency, capacity and throughput. Commercial launch is expected in 2009.

LTE supports a superior, mass-market user experience. It enhances such demanding applications as mobile video, blogging, advanced games, rich multimedia telephony and professional services. It also interoperates with existing cellular systems.

This world's-first demonstration marks a key milestone in the development of LTE. It proves the stability and integration of our platform with a form factor accurate handheld device, reaching uplink and downlink data speeds of 25 Mbit/s already

today. Samples of our first LTE platform will be available in 2008.

Ulf Ewaldsson, Vice President and Head of Product Area Radio at Ericsson, says: "Today's demonstration of a complete end-to-end solution, including a small form factor accurate device operated over a flat network architecture, reaffirms Ericsson's technology leadership. It also reflects our commitment to developing LTE as an evolutionary path that will boost operators' service offering, while providing end users with a superior experience."

LTE is the next evolution in mobile network standards as defined by the 3GPP (Third-Generation Partnership Project) and supports operations in both the paired spectrum and unpaired spectrum. It enables efficient spectrum utilization for both legacy and future wireless frequency bands. Channel bandwidths of 1.4-20 MHz are supported. The wide international support for LTE ensures economies of scale, enabling cost-effective solutions for network operators.

This world-first demonstration follows another recent Ericsson first, the demonstration of LTE in both Frequency Division Duplex (FDD) and Time Division Duplex (TDD) mode on the same base station platform.



"This world-first demonstration marks a key milestone in the development of LTE"

Ericsson and Telstra's Next G network increases enterprise productivity

The study, commissioned by Telstra and Ericsson, and conducted by independent consultancy firm Econtech, confirms the HSPA-enabled 3G network is delivering direct business benefits across the country.

Econtech conducted detailed interviews with 26 businesses, from 15 industries, with an average seven-and-a-half month usage of Next G™ – Next G™ went live in October 2006, providing best-in-class mobile coverage to 98 percent of the population.

The study identified productivity gains of 9.3 percent on average and as high as 27 percent. The study determined that the video telephony and high-speed mobile broadband capabilities of Next G™, in particular, are being put to good use, especially by businesses operating in outlying areas or with staff who are frequently away from their offices.

For example:

- Remote access to the corporate network makes working away from the office easier, and overcomes the need for staff in the office to support remote staff, making both remote and office-based employees more efficient.
- The ability to access the Internet while traveling converts “dead time” to productive time.
- Video telephony is being used for on-the-spot technical troubleshooting, such as transmitting live images of difficult repair tasks to colleagues for advice and guidance.

Deena Shiff, Group Managing Director, Telstra Business, says mobile communication is revolutionizing the way Australian businesses operate. “This independent research has confirmed that businesses are discovering new and innovative ways to use mobile phones and mobile Internet, and this is helping their bottom line,” she says.

“Companies of all sizes are integrating Next G™ mobile technology into their everyday business dealings, which in some instances has helped cus-



tomers achieve productivity gains as high as 27 percent.”

Sam Saba, Director of Ericsson Australia and New Zealand, says the study reveals that Next G™ consistently makes it easier and more efficient to work in the field. “As the leader in mobile networks, Ericsson has long been aware of the benefits of WCDMA/HSPA technology. This research quantifies those benefits in relation to productivity gains and underlines the impact Telstra’s Next G™ network is having on Australian businesses.”

As well as faster connections and increased capacity to send and receive large data files, the enhanced mobile network has improved coverage so that business users can work in more places than ever before.

Ericsson demonstrates world-first end-to-end HSPA Evolution technology for speeds of up to 42 Mbps at CTIA Wireless 2008 in Las Vegas

Speeds of up to 42 Mbps represent the next phase in HSPA Evolution. These speeds are achieved by combining new higher order modulation technology (64QAM), together with 2x2 Multiple Input Multiple Output (MIMO) antenna technology. The first step of the HSPA evolution will be introduced during 2008.

The improved speed will assist operators in leveraging existing network infrastructure to meet growing consumer appetite for advanced multimedia services. The demonstration will be made using a handheld form-factor device based on Ericsson Mobile Platforms access technology.

Ericsson's WCDMA/HSPA Radio Access Network solutions offer an evolutionary path for HSPA Evolution. For example, the RBS 3000 family of Ericsson base stations has support for both HSPA Evolution and LTE. Ericsson's recently launched next-generation radio base station family, the RBS 6000 series, offers an enhanced multi-standard solution that sup-

ports GSM/EDGE, WCDMA/HSPA Evolution and LTE, all in a single package.

Ulf Ewaldsson, Vice President and Head of Product Area Radio at Ericsson, says: "Achieving speeds of up to 42 Mbps is a major industry milestone. It further strengthens the position of HSPA as the major mobile broadband technology as we go forward. Consumers will enjoy an even richer communications experience thanks to higher speeds, while operators will be able to reduce network operating costs via increased throughput enabled by HSPA Evolution."

HSPA Evolution is a proven step in the WCDMA/HSPA evolutionary path. Today, HSPA has been commercially launched in 80 countries on all continents and in 185 networks. Ninety of these networks have been delivered by Ericsson and these operators are able to migrate smoothly toward HSPA Evolution.

The demonstration will be held at Las Vegas Convention Center, Central Hall, Booth 2024, from April 1 to 3.

Ericsson has recently opened an updated Experience Center in its North American headquarters in Plano, TX, with a complete HSPA-based mobile broadband network with a wide range of commercially available devices.

"Consumers will enjoy an even richer communications experience thanks to higher speeds"

Wireless Industry Leaders commit to framework for LTE technology IPR licensing

The framework is based on the prevalent industry principle of fair, reasonable and non-discriminatory (FRAND) licensing terms for essential patents. This means that the companies agree, subject to reciprocity, to reasonable, maximum aggregate royalty rates based on the value added by the technology in the end product and to flexible licensing arrangements according to the licensors' proportional share of all standard essential IPR for the relevant product category.

Specifically, the companies support that a reasonable maximum aggregate royalty level for LTE essential IPR in handsets is a single-digit percentage of the sales price. For notebooks, with embedded LTE capabilities, the companies support a single-digit dollar amount as the maximum aggregate royalty level. The parties believe the market will drive the LTE licensing regime to be in accordance with these principles and aggregate royalty levels. This framework balances the prevailing business conditions relevant for the successful widespread adoption of the LTE standard, which continues its progress toward definitive adoption by the industry in the applicable standards forums and organizations.

Company Quotes

"As our respective companies have now launched R&D efforts and trials for LTE technology, we hope that this initiative will help for a wide adoption of this technology across devices and applications, enabling a wireless lifestyle for consumers and enterprises and creating value for technology providers," said Olivier Baujard, Chief Technology Officer, Alcatel-Lucent.

"The adoption of this initiative will reassure operators of the early widespread adoption of LTE technology throughout the consumer electronics industry," Ericsson's Senior Vice President, General Manager and Chief Technology Officer Håkan Eriksson said. "It also confirms Ericsson's longstanding commitment to the FRAND principles as fundamental to the industry."

"NEC is excited about this initiative. LTE is a key technology in the transformation of voice-oriented telecom services into data-oriented communication services. In partnership with other LTE technology leaders and vendors, NEC, as both an infrastructure and handset provider, must play a crucial role in establishing a better environment in which to explore the LTE market, and we believe this initiative is an important first step." said Dr. Katsumi Emura, Executive General Manager, Intellectual Asset Management Unit, NEC Corporation.

"Today's devices contain a multitude of different technologies. To ensure all patent holders are treated fairly without stifling the market, it would be preferable for patent holders to offer reasonable terms." said Ken Stanwood, Executive Vice President Technology and Standards, NextWave Wireless "We are enthusiastic about this effort and hope the concepts will spread to other technologies."

"The patent licensing market requires basic rules in order to properly develop and function", said Ilkka Rahnasto, Vice President, Intellectual Property Rights, Nokia. "Today's announcement is a step towards establishing more predictable and transparent licensing costs in a manner that enables faster adoption of new technologies." "In order to connect 5 billion people and deal with 100-fold traffic at lowest cost of ownership we need to create economies of scale," said Stephan Scholz, CTO of Nokia Siemens Networks, "Mobile broadband implementation using technologies with a predictable, transparent maximum aggregate costs for licensing intellectual property rights will drive global adoption and foster social and economical growth."

Ericsson introduces world's first commercial LTE platform for mobile devices

The M700 is optimized both in terms of size and power consumption and comparable to standard 3G platforms available today. The first products based on M700 will be data devices such as laptop modems, ExpressCards and USB modems for notebooks, as well as other small-form modems suitable for consumer electronic devices. A rich set of interfaces allows easy integration with other handset platforms to create multi-mode devices. Samples of ASICs will be available during 2008 and commercial release is set for 2009, with products based on the platform expected in 2010.

Supporting bandwidths between 1.4 and 20 MHz, the M700 is compatible with networks around the world. It can support up to six bands, including the 700 MHz bands. Ericsson's interoperability testing ensures manufacturers can rapidly bring highly advanced devices to the market while reducing risk and lowering development costs.

This world-first launch marks a milestone in Ericsson's technology leadership and reflects our commitment to developing LTE as an evolutionary path. It is set to boost operators' service offering and provide consumers with a superior experience with full service broadband on any device, anywhere, at any time.

The announcement follows another Ericsson first, the demonstration of an LTE-enabled end-to-end phone call employing handheld mobile devices at the Mobile World Congress in Barcelona in February 2008.



A rich set of interfaces allows easy integration with other handset platforms to create multi-mode devices.

Ericsson and STMicroelectronics to create world leader in semiconductors and platforms for mobile applications

In the joint venture, ST contributes its industry-leading multimedia and connectivity solutions as well as a complete world-class 2G/EDGE platform and strong 3G offering, including customer relationships with Nokia, Samsung, and Sony Ericsson. Ericsson contributes its industry-leading 3G and LTE platform technology as well as customer relationships with Sony Ericsson, LG and Sharp. The joint venture, staffed by proven professionals across all functional areas, is designed for long-term stability in its original structure, and is set to become an industry leader in product research, as well as design, development, and the creation of cutting-edge mobile platforms and wireless semiconductors.

In a business where scale matters, the complementary product portfolios contributed by the parent companies will deliver significant scale and synergies by leveraging and expanding the existing strategic cooperation between Ericsson Mobile Platforms and ST-NXP Wireless.

“By combining the complementary strengths and product offerings of Ericsson and ST in platforms and semiconductors the joint venture is well positioned to become a world leader,” said Carl-Henric Svanberg, President and CEO of Ericsson. “The industry continues to develop at a swift pace and customers see benefits from our broad offering. This partnership is a perfect fit and secures a complete offering, as well as the necessary scale for technology leadership.”

“ST is taking another bold step. By combining two industry-leading operations, we will create a world leader in mobile platforms and semiconductor solutions with even stronger capabilities to create customer value and continue to deliver rapid innovation,” said Carlo Bozotti, President and CEO of ST. “In April, we announced a plan to join wireless resources with NXP to strengthen our wireless business and enhance our leadership position in a sector which we have targeted for strong organic and external growth and substantial expansion of

financial returns. Now, we’ve expanded our ambitions and will be even better positioned to meet our opportunities.”

Frans van Houten, CEO of NXP, said: “We understand the desire of ST to call our 20 percent stake in order to expand the ST-NXP Wireless joint venture with Ericsson. We support this next step that Ericsson and ST are taking to create the global leader in wireless semiconductors. To help ensure the success of the joint venture going forward all NXP’s supply and support agreements will continue as planned. The additional proceeds of the 20 percent stake will enable NXP to further build leadership positions through innovation and investment in NXP’s core businesses.”

The joint venture’s top-tier and broad customer base will also benefit from a tighter relationship that follows from the success of the existing cooperation between ST and Ericsson. The businesses being combined are major suppliers to four of the industry’s top five handset manufacturers, who together represent almost 80 percent of handset shipments, as well as to other exciting industry leaders.

The joint venture will rely on its complete platform offering, which will include modems, multimedia and connectivity solutions for 2G/EDGE, 3G, HSPA and LTE technologies. It will also include all appropriate hardware, software and support to enable handset manufacturers to develop mass-market products. Ericsson Mobile Platforms has state-of-the-art mobile modem design and mobile terminal architecture expertise and ST-NXP Wireless brings vast experience in wireless semiconductor development, including an industry-leading ASIC, ASSP, Application Processor and connectivity portfolio and hardware assembly and testing.

The joint venture will be headquartered in Geneva, Switzerland and governance will be balanced. Each parent will appoint four directors to the board and Ericsson will designate Carl-Henric Svanberg as the

Chairman of the Board while ST will appoint Carlo Bozotti as the Vice Chairman. In addition, ST will designate the Chief Executive Officer and Ericsson will appoint the Executive Vice President to the company. An integration management team, led by Alain Dutheil, has already been selected.

On September 1, 2001, Ericsson formed Ericsson Mobile Platforms to offer 2.5G and 3G platforms to manufacturers of mobile phones and other wireless devices, based on Ericsson's global standardization leadership and the world's strongest intellectual property rights portfolio for 2.5G and 3G mobile phone systems. The rationale for the new company was the transformation of the handset industry where few companies would be able to deliver chip-sets, but many to deliver handsets. Ericsson Mobile Platforms is the supplier of 3G and HSPA platforms to Sony Ericsson, LG and Sharp. The unit is headquartered in Lund, Sweden and is a part of Business Unit Multimedia within the Ericsson Group.

ST-NXP Wireless began operations on August 2 and the new entity is a global provider of platform solutions and ICs for wireless communications, offering leading-edge capabilities in 2G, 2.5G (GPRS), 2.75G (EDGE) 3G, LTE, multimedia, and connectivity. Nearly three-quarters of the company's sales are in product categories in which ST-NXP Wireless is the market leader and its strong position in TD-SCDMA established the new company with a solid foundation in the rapidly growing China market. The joint venture has been created from successful businesses that generated USD 3B in revenue in 2007 and which has produced thousands of important communication and multimedia patents.



Ericsson collaborates with Intel to bring HSPA mobile data solutions to Intel's Mobile Internet Devices (MIDs)

The Ericsson HSPA data solution is targeted at Intel's Moorestown platform and is scheduled for release in the 2009/10 timeframe. Based on the Intel® Atom™ processor, Moorestown is Intel's next-generation MID platform which will include HSPA as one of its wireless technologies.

Pocketable MIDs can deliver a truly mobile internet experience, and are expected to facilitate a range of uses including entertainment and media, connected GPS navigation, online gaming, social networking, data communication, and productivity. With ubiquitous broadband connectivity, mobile users will be able to enjoy these experiences any time, anywhere.

Johan Wibergh, Senior Vice President and head of Business Unit Networks at Ericsson, says: "Ericsson continues to create one Internet and one experience for the consumer, regardless of location or device, fixed or wireless. We see great potential in embedding mobile broadband in MIDs, creating new markets in the industry.

We are very excited to work with Intel to bring together the telecom and computing industries and extend the mobile broadband ecosystem."

"The Internet, with all of its richness, versatility and personalization, will forever change how we think about mobile computing," said Anand Chandrasekher, Intel Senior Vice President and General Manager for the company's Ultra Mobility Group. "The high performance, low power and compatibility of Intel® architecture, coupled with Ericsson's 3G mobile technologies, represents one of the ways to accelerate the global adoption of a new breed of Mobile Internet Devices that provide people with more powerful, always connected Internet-based experiences."

The 3G technology is built on Ericsson's latest generation of HSPA chipsets in small, thin modules, enabling MID manufacturers to produce very attractive

end-user devices. Ericsson is optimizing its module for Intel's next-generation Moorestown platform and Moblin-based Linux operating systems. The module will work on both WCDMA/HSPA and GSM/EDGE networks worldwide.

HSPA is the world's most widely deployed 3G mobile broadband technology, with 221 commercially deployed networks available around the world serving more than 60 million subscribers – a figure that is increasing by 4 million per month.

"The Internet, with all of its richness, versatility and personalization, will forever change how we think about mobile computing"

Ericsson is the world's leading provider of technology and services to telecom operators. The market leader in 2G and 3G mobile technologies, Ericsson supplies communications services and manages networks that serve more than 185 million subscribers. The company's portfolio comprises mobile and fixed network infrastructure, and broadband and multimedia solutions for operators, enterprises and developers. The Sony Ericsson joint venture provides consumers with feature-rich personal mobile devices.

Ericsson is advancing its vision of 'communication for all' through innovation, technology, and sustainable business solutions. Working in 175 countries, more than 70,000 employees generated revenue of USD 27.9 billion (SEK 189 billion) in 2007. Founded in 1876 and headquartered in Stockholm, Sweden, Ericsson is listed on the Stockholm, London and NASDAQ stock exchanges.

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