

Planning assumptions – summary

Please see the Q4 report for the complete planning assumptions.



Market

- RAN equipment market 2% FY19, 2% CAGR (2018-2023)

Ericsson

- Baseline for IPR ~SEK 8 b., on an annual basis
- Strategic contracts in Networks will continue to have a negative impact on gross margin. The costs may vary between quarters, without jeopardizing 2020 financial targets
- Continued cost for field trials mainly in Networks
- R&D expenses are expected to flatten out, starting in Q1
- Restructuring charges for full-year 2019 are estimated to be SEK 3-5 b.

Based on current visibility, assessments and FX rates