



## ST-Ericsson reports third quarter 2011 financial results

- **Net sales \$412 million, including IP licensing to a third party**
- **Adjusted operating loss<sup>1)</sup> \$194 million**
- **Revenue from new products passed the 50 percent threshold**

**Geneva, Switzerland, October 19, 2011** – ST-Ericsson, a joint venture of STMicroelectronics (NYSE:STM) and Ericsson (NASDAQ:ERIC), reported financial results for the third fiscal quarter ending October 1, 2011.

“Sales in the third quarter came in slightly ahead of expectations, even when excluding \$20 million of revenue from IP licensing to a third party,” said Gilles Delfassy, president and CEO of ST-Ericsson. “Revenue from new products continued to grow, making up more than half of our total sales.

“We continue to make progress on having more devices in the market with ST-Ericsson inside. The first smartphone using one of our NovaThor™ platforms has ramped in the market – the HTC Sensation Z710t for China Mobile. There are also several new smartphone models in the market based on our Thor™ modem technology.

“Our financial performance continues to be challenging, but in addition to growing sales from new products, we’re on plan to execute the cost-saving measures announced in June, and we continue to make improvements within our organization to achieve greater efficiencies.

“With our new platforms starting to ramp in volume, we look forward to seeing more and more the benefits as we go into production in the coming quarters with several of the world’s largest smartphone and tablet makers.”

**2011 third quarter financial summary (unaudited)**

<b>\$ million</b>	<b>Q3 2011</b>	<b>Q2 2011</b>	<b>Q3 2010</b>
<b>Income Statement</b>			
NET SALES	412	385	565
OPERATING INCOME/(LOSS) ADJUSTED <sup>1)</sup> for:	(194)	(181)	(85)
– amortization of acquisition–related intangibles	(25)	(25)	(25)
– restructuring charges	(5)	(15)	(19)
OPERATING INCOME / (LOSS) as reported	(224)	(222)	(129)
NET INCOME / (LOSS)	(211)	(221)	(121)

<b>\$ million</b>	<b>Q3 2011</b>	<b>Q2 2011</b>	<b>Q3 2010</b>
<b>Net Financial Position</b>			
Cash, cash equivalents & short–term deposits	20	18	89
Parent companies short–term credit facilities	(614)	(445)	(50)
Net Financial Position <sup>2)</sup>	(594)	(427)	39

**Additional financial information**

The net financial position<sup>2)</sup> at the end of the third quarter was negative \$594 million. The sequential decrease, mainly due to the operating loss, was mitigated by actions to accelerate the cash conversion cycle and reduce working capital. During the third quarter the company sold trade receivables without recourse, of which \$162 million were outstanding at the end of the quarter, representing a sequential decrease of \$17 million.

Inventory decreased by \$37 million reaching \$281 million at the end of the third quarter.

**Outlook**

For the fourth quarter 2011, ST–Ericsson expects net sales to be slightly up sequentially.

**Highlights – products, technology and wins announced in third quarter 2011**

- Products
  - Launched its Nova™-powered Snowball developer board in the Chinese market.
- Customers
  - China Mobile and HTC launched the HTC Sensation Z710t in September, the first smartphone based on ST-Ericsson’s powerful new NovaThor platform.
  - Lenovo’s new Android-based ThinkPad™ tablet features Ericsson’s mobile broadband modules, based on ST-Ericsson’s Thor HSPA+ 21Mbps modem.
  - Panasonic launched a smartphone based on ST-Ericsson’s Thor thin modem. Panasonic also announced that additional smartphones based on ST-Ericsson’s Thor HSPA+ 21Mbps thin modems will be available by the end of the year.
- Partners/technology
  - To drive innovation in mobile augmented reality, ST-Ericsson intensified collaboration in mobile augmented reality research projects with metaio, a world leader in augmented reality solutions.

**Financial results appendix (unaudited)**

**2010 financial results by quarter**

\$ million	Q1 2010	Q2 2010	Q3 2010	Q4 2010
<b>Income Statement</b>				
NET SALES	606	544	565	577
OPERATING INCOME/(LOSS) ADJUSTED <sup>1)</sup> for:	(114)	(118)	(85)	(119)
– amortization of acquisition-related intangibles	(24)	(25)	(25)	(28)
– restructuring charges	(27)	(5)	(19)	(24)
OPERATING INCOME / (LOSS) as reported	(164)	(148)	(129)	(171)
NET INCOME / (LOSS)	(154)	(139)	(121)	(177)

**Footnotes**

1) The adjusted operating income/(loss) is defined as the operating income/(loss) reported before amortization of acquisition-related intangibles and restructuring charges and is used by management to help enhance the understanding of ongoing operations and to communicate the impact of these items on the operating loss as reported.

2) Net financial position represents the balance between financial assets, which comprise cash, cash equivalents and short-term deposits, and financial debt which includes bank overdrafts and parent companies short-term bridge credit facilities



## Press Release

October 19, 2011

### Notes to editors

ST-Ericsson invites journalists, analysts and investors to a conference call scheduled on October 20, at 5pm CET. Call-in numbers, a live webcast of the conference call, as well as supporting slides, will be available at [www.stericsson.com/investors/investors.jsp](http://www.stericsson.com/investors/investors.jsp).

### About ST-Ericsson

ST-Ericsson is a world leader in developing and delivering a complete portfolio of innovative mobile platforms and cutting-edge wireless semiconductor solutions across the broad spectrum of mobile technologies. The company is a leading supplier to the top handset manufacturers and generated sales of \$2.3 billion in 2010. ST-Ericsson was established as a 50/50 joint venture by STMicroelectronics (NYSE:STM) and Ericsson (NASDAQ:ERIC) in February 2009, with headquarters in Geneva, Switzerland.

[www.stericsson.com](http://www.stericsson.com)

[www.twitter.com/STEricssonForum](http://www.twitter.com/STEricssonForum)

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*The ST-Ericsson results reported in this press release do not reflect in their entirety the results of the Wireless Segment of STMicroelectronics, which include other activities that are not part of ST-Ericsson.*

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*This press release contains forward-looking statements that involve inherent risks and uncertainties. We have identified certain important factors that may cause actual results to differ materially from those contained in such forward-looking statements. For a detailed description of risk factors see STMicroelectronics' (NYSE:STM) and Ericsson's (NASDAQ:ERIC) filings with the US Securities and Exchange Commission, particularly each company's latest published Annual Report on Form 20-F.*